

Luonnosta Finland Oy

Luonnosta Finland is an import and export company of fruit and vegetables. The company is based in Finland and has subsidiaries in Holland and UK. Today we work in 25 European countries. Now the company is starting a new business in France and is looking for the right person to start the business.

Managing Director's position

Brief job description

Luonnosta Finland is looking for a **Managing Director** to set up a new business venture in France. You will be the first person to be employed into the organisation and will be responsible for creating an innovative and energetic team.

The ideal candidate has to have a commercial way of thinking and experience in the field. The elected person has to be able to steer the company to the most profitable direction while also implementing its vision, mission and long term goals.

In the first phase the goal is to build up the company structure and diversify the customer basis on fruit and vegetable market in Europe. In the second phase the goal is to create a long term vision and market plan for the subsidiary.

Responsibilities

- Develop and execute the company's business strategies in order to attain the goals of the Board and Shareholders
- Extend the customer basis for a wide range of fruit and vegetable products in Europe
- Expand the supply chain in the European countries
- Oversee the company's financial performance
- Act as the public speaker and public relations representative of the company
- Analyze problematic situations and occurrences and provide solutions to ensure company growth

Requirements

- Proven experience as Managing Director or other managerial position
- Sales and purchase experience on the fruit and vegetable business
- Thorough understanding of market changes in the applied field
- Understanding of corporate finance and measures of performance
- Excellent organisational, leadership and communication skills
- Language requirements: French and English. In addition German, Spanish or Italian is considered a benefit
- BSc/BA in business administration or relevant field; MSc/MA will be preferred

We offer

- A chance to create a new business and a possibility to develop an own team
- A place in an innovative company group
- Youthful but experienced team from Finland, Holland and England that will support the growth in Europe with the existing customer base and logistics
- Global business opportunities with the current products

Additional information

- Start: Per agreement, preferably September-November 2025
- Work extent: Full time
- Location: northern part of France (for example Amiens - Lille, but flexible)
- Applications welcomed until Monday 12.5.2025
- If this opportunity sparks your interest, please send your application in English, including CV and salary expectation to Antti Kuusisto – antti.kuusisto@luonnosta.fi, mobile +358400256367